



# SUCCESS PATH

## MONTHLY REQUIREMENTS

		BOUTIQUE OWNERS		EXECUTIVES			PRESIDENTIALS				CHAIRWOMEN		
PERSONAL	Paid As Title	BOUTIQUE OWNER	BOUTIQUE OWNER +	EXECUTIVE	GOLD EXECUTIVE	DIAMOND EXECUTIVE	PRESIDENT	GOLD PRESIDENT	PLATINUM PRESIDENT	DIAMOND PRESIDENT	CHAIRWOMAN	GOLD CHAIRWOMAN	DIAMOND CHAIRWOMAN
	Personal Retail Sales (PRS)	500		1000	1500	2000	2000	2000	2000	2000	N/A	N/A	N/A
	Personal Retail Sales Commissions*	25%	25%	25%	25%	25%	30%	30%	30%	30%	40%	40%	40%
	Personal Retail Sales Bonus at \$2,500+	5%	5%	5%	5%	5%	5% Bonus Included				5% Bonus Included		
TEAM	1st Level Personally Signed Qualified Talent	1		1	2	3	3	4	4	4	5	5	5
SOCIETY	Total Society Sales**	\$1000		\$2500	\$5000	\$10,000	\$25,000	\$75,000	\$125,000	\$250,000	\$500,000	\$1,000,000	\$2,500,000
	Qualifying 1st Generation Graduates <small>No more than 50% volume can come from any one Chapter</small>						2 Diamond Executives or higher	1 President, 3 Diamond Executives or higher	2 Presidents, 3 Diamond Executives or higher	3 Presidents, 2 Diamond Executives or higher	1 Gold President, 4 Presidents, 2 Diamond Executives of higher	1 Diamond President, 2 Gold Presidents, 5 Presidents, 2 Diamond Executives or higher	1 Chair, 2 Diamond Presidents, 7 Presidents of higher
ROYALTIES***	Level 1 Talent	5%		8%	8%	9%	10%	10%	10%	11%	12%	12%	14%
	Level 2 Talent			1%	2%	3%	4%	4%	5%	5%	5%	5%	7%
	Level 3 Talent				1%	1%	2%	2%	2%	2%	2%	2%	3%
	1st Generation Graduate					1%	1%	2%	2%	2%	2%	2%	2%
	2nd Generation Graduate						1%	2%	2%	2%	2%	2%	2%
	3rd Generation Graduate							2%	2%	2%	2%	2%	2%
	4th Generation Graduate									1%	2%	2%	2%
	5th Generation Graduate											1%	2%
BONUSES	Mentors Royalty Bonus <small>Paid to the Mentor during the new Boutique Owner's first 30 days.</small>	5%											
	Mentor Success Bonus****			\$125			\$250	\$500	\$750	\$1,250	\$3,750	\$5,000	\$10,000
	Graduate's Success Bonus			\$250			\$500	\$1,000	\$1,500	\$2,500	\$7,500	\$10,000	\$25,000

December 2017

\*Personal retail sales commissions and personal retail sales bonuses are paid on retail

\*\*Total society sales includes all qualifying volume for all orders placed by Boutique Owners

\*\*\*All Royalties are paid on Commissionable Volume (CV) which is 65% of retail

\*\*\*\*Mentors paid as title needs to be equal to or higher than the title of the graduate to qualify for the Mentor Bonus. The Graduates must be paid at title for 3 consecutive months to receive their Success Bonus. Mentor and Graduate Success Bonuses are paid at the same time.